



**CORPORATE
OFFICE**

**One Broadcast Center
Plano IL 60545-2100**

Representing:

**WSPY FM 107.1
WSPY AM 1480
WSQR AM 1180**

One Broadcast Center
Plano IL 60545-2100

630.552.100
815.899.1000

**WCSJ FM 103.1
WJDK FM 95.7
WCSJ AM 1550**

219 W. Washington St.
Morris IL 60450
815.941.1000

WSPY TV

One Broadcast Center
Plano IL 60545-2100
630.552.1000

**NELSON
PUBLISHING, INC.**

One Broadcast Center
Plano IL 60545-2100
630.552.1000

Career Opportunities at Our Stations

Grundy County Broadcasters, Inc. is an Equal Opportunity Employer.

Radio Marketing Consultant
WCSJ / WJDK Radio
Morris IL 60450

JOB DESCRIPTION SUMMARY: Prospect, sell, and service advertising clients for WCSJ-WJDK

DUTIES & RESPONSIBILITIES:

Successful completion of specific training program and the ability to execute this training in the field
Retain, increase, and service our existing clients
Develop new business
Get results for our advertising clients
Perform to minimum standards of performance
Perform miscellaneous job related duties as assigned
Meet or exceed individual monthly revenue goals

SKILLS:

Excellent verbal and written communication skills
Direct sales skills
Results oriented
Creative and customer-focused
Self-starter with sense of urgency
Attention to detail
Honesty, ethics and integrity are of paramount importance
Able to handle multiple tasks with prompt follow-through to customers and management
Ability to work in a competitive team environment

Interested applicants are invited to send a resumé to:

Joe Munsell
Sales Manager
Grundy County Broadcasters, Inc.
219 W. Washington Street
Morris IL 60450
815-941-1000 x 124
Fax: 815-941-9300
wcsjcareers@nelsonmultimedia.net

Fax Lines: _____

CORPORATE: Plano 630.552.9300

NEWS and SPORTS: Plano • Aurora 630.552.9000 | Sycamore • De Kalb 630.552.9000 | Morris • Joliet 815.941.9000